



# School of EVANGELISM

TRAINING THE SAVED TO TEACH THE LOST





LESSON 4

# LET'S INTRODUCE THE METHOD

*PERSONAL EVANGELISM SEMINAR*





2000 - 13,155  
2009 - 12,629  
2015 - 12,300  
2018 - 11,965

**335**

**Congregations in  
Three years**

**BY THE**

**NUMBERS**

**CONGREGATIONS**

**2018**

**11,965**

**LET'S GET  
MOTIVATED**

*PERSONAL EVANGELISM SEMINAR*



2000 - 1,265,142  
2009 - 1,224,404  
2015 - 1,180,000  
2018 - 1,128,279

**54,721 Members  
in Three years**

BY THE

NUMBERS

MEMBERS

2018

1,128,279

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**MOTIVATED**

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# WE ARE LOSING



We have a generation that  
has risen who knows not  
Personal Bible study.

LET'S TALK ABOUT  
THE METHOD

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There are thousands of congregations, with over a million Christians who by in large are untrained in how to conduct a Personal Bible Study.



LET'S TALK ABOUT  
THE METHOD

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# Let's Talk About The Method

LET'S TALK ABOUT  
THE METHOD

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## 2 Timothy 2:2

“And the things that thou hast heard of me among many witnesses, the same commit thou to faithful men, who shall be able to teach others also.”

LET'S TALK ABOUT  
THE METHOD

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A close-up photograph of a person's hands holding an open Bible. The hands are positioned on the right side of the frame, with fingers resting on the pages. The Bible is open, showing the text on the pages. The background is a soft, out-of-focus light color, possibly a wall or a curtain. The overall tone is warm and spiritual.

“GO YE THEREFORE, AND TEACH ALL NATIONS, BAPTIZING THEM IN THE NAME OF THE FATHER, AND OF THE SON, AND OF THE HOLY GHOST: TEACHING THEM TO OBSERVE ALL THINGS WHATSOEVER I HAVE COMMANDED YOU: AND, LO, I AM WITH YOU ALWAYS, EVEN UNTO THE END OF THE WORLD. AMEN.”

THE GREAT COMMISSION

**The Great Omission**



# Training

My name is Rick McCurdy and I preach for the Jamestown church of Christ in Jamestown NY. I recently heard Rob Whitacre's five lessons on "Becoming a Soul Winner". I have been preaching for just over seven years after graduating from a school of preaching, and at each of Rob's lessons I felt myself overcome with sorrow. The sorrow was from my realization that although I know the Bible and can present/teach it competently to the brethren, I am woefully inadequate at presenting /teaching it to those outside the Lord's church



LET'S TALK ABOUT  
THE METHOD

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# Training

Time after time, Rob spoke of things we ought not do while studying with unbelievers and time after time I admitted to myself, “I do that”. Things like chasing rabbits (something we do with the brethren to erase doubts), telling instead of showing, allowing the unbeliever to guide the study, etc. I came to realize that while the school had prepared me well to preach and teach the brethren, I had not learned to teach those outside..The difficulties we encounter are probably not about our Bible knowledge or love for God and others, it may be a result of our manner and method.



LET'S TALK ABOUT  
THE METHOD

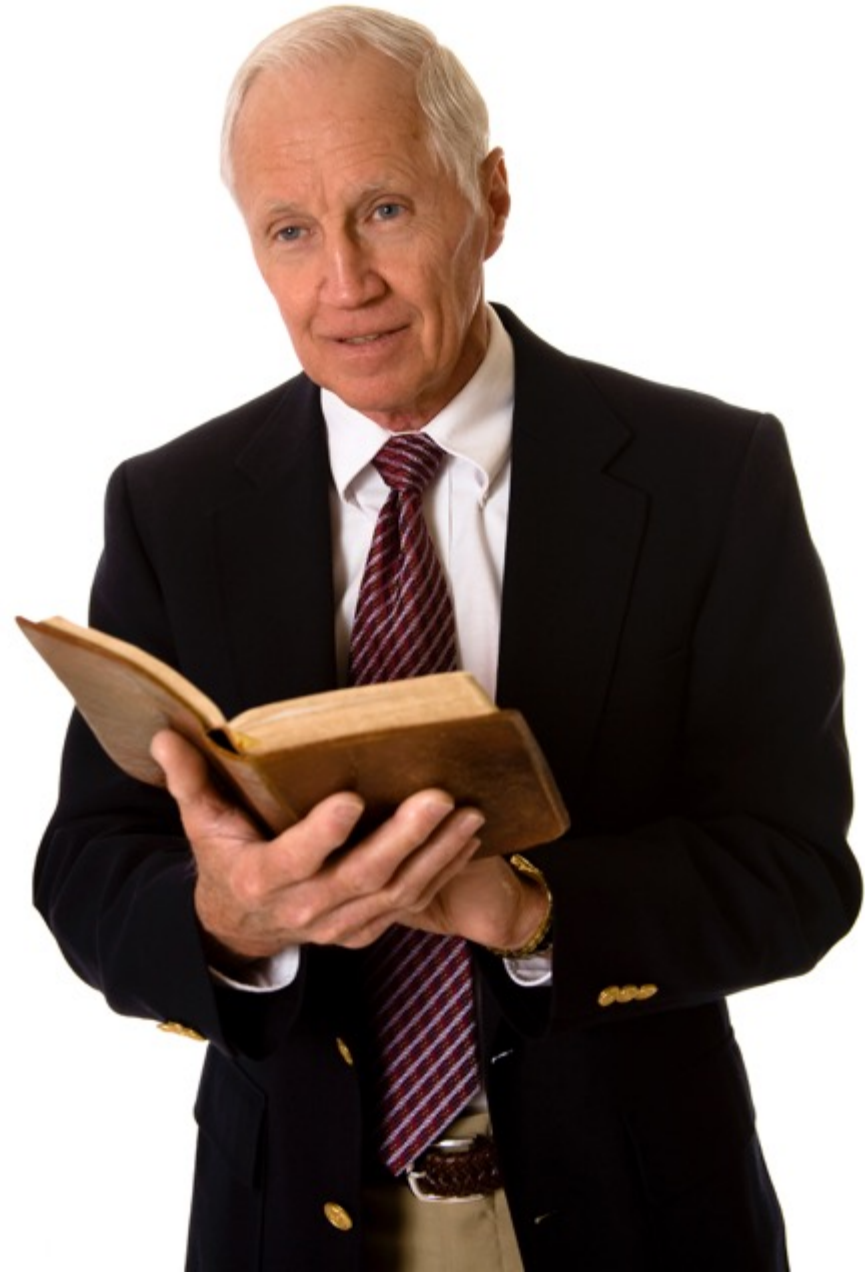
PERSONAL EVANGELISM SEMINAR



Several years ago a preacher asked, “what method are you using for personal Bible studies?” Curious I responded, “Why, what method have you been using?” He responded, “I have no method?”

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# LET'S TALK ABOUT THE METHOD

*PERSONAL EVANGELISM SEMINAR*





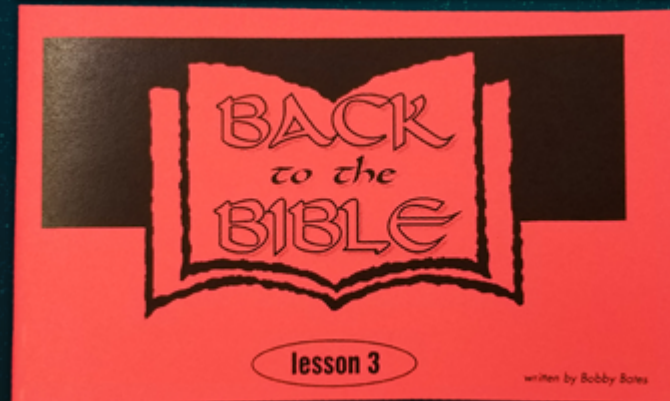
“No, We want to teach our own son. Could you give us a copy of those Bible study booklets?”

**LET'S TALK ABOUT  
THE METHOD**  
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# Back to the Bible - Bobby Bates

Simple



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# Simple



- New converts use it
- Just three studies
- 90 minutes to complete
- Yes & No, Fill in the Blank

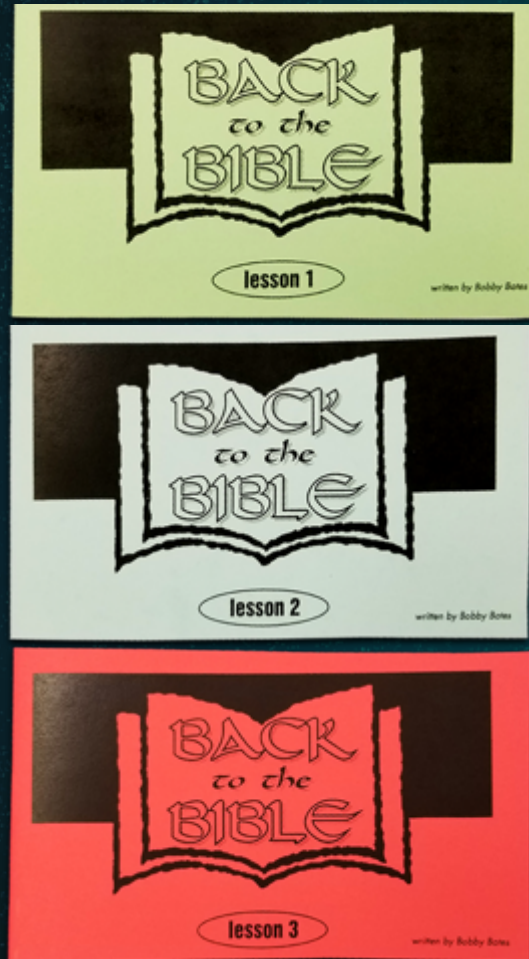
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# Back to the Bible - Bobby Bates

Simple



Scriptural

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# Scriptural



- Based on the KJV but you can use any version.
- Requires Bible reading
- All answers from the text
- Follows the teach, baptize, and teach again order

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# Back to the Bible - Bobby Bates

Simple



Scriptural

Successful



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# Successful

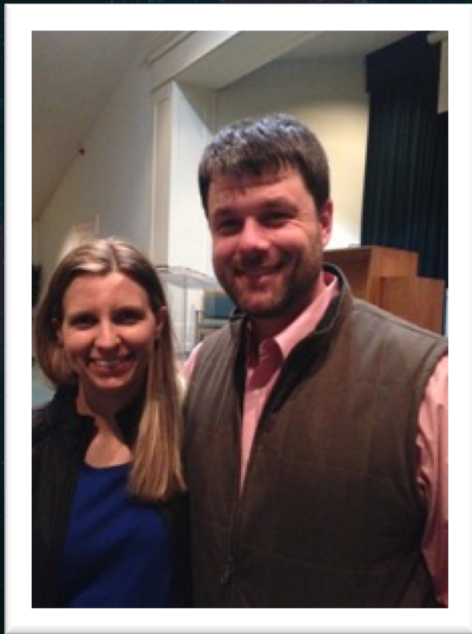
- Those who created it recorded a 90% conversion rate.
- We have experienced a 92% conversion rate.
- Those who have used it know best....



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Shortly after the seminar, Shane Smith and his wife studied with Haylea Cooper. After completing lesson 3 she became a Christian.



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# Cindy Rowland, Taught By New Converts



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# Henry Bagwell, Baptized By An Elder



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# LET'S TALK ABOUT THE METHOD

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# Samuel and Bri



# Helen Clark



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# John and Ann Howard



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# Tommy Kevon



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# Successful



**Ronnie O'Kelley:** “Really enjoyed your seminar. There was a gentleman who rode down to Subligna with me that I have been doing some bible studies with and we have baptized 5 people in the last couple of months.”

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THE METHOD

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# Successful



**Brandon Glover:** “Since listening to the seminar we have had 5 baptisms.”

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# Successful

**David Paden:** “Just had a Bible study with a couple using "Back To The Bible" study series. It was an awesome study. If you're looking for an easy to follow and easy to understand method to use in personal evangelism, this is it folks.”

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# How Do You Use It?



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Do you know God exists?    YES            NO            UNSURE

If yes, then why? \_\_\_\_\_

Do you believe in the Godhead (God the Father, God the Son, God the Holy Spirit)?

YES            NO            UNSURE

Do you understand why Jesus became flesh, was crucified, and rose again?

YES            NO            UNSURE

Do you believe the Bible contains contradictions, mistakes, and/or false statements?

YES

NO

UNSURE

Do you believe God will do everything He has stated in His Word?

YES

NO

UNSURE

Are you saved?

YES

NO

UNSURE

If yes, at what point were you saved? What did you do to become saved? \_\_\_\_\_

How old were you when you were saved? \_\_\_\_\_.



Have you been baptized?    YES            NO            UNSURE

How old were you when you were baptized? \_\_\_\_\_.

Circle the word that describes your baptism:

SPRINKLING            POURING            IMMERSION

If you've been baptized, were you saved **before** or **after** baptism? \_\_\_\_\_.

If you were to die tonight, do you know where you would spend eternity?    YES            NO            UNSURE



BACK  
to the  
BIBLE

lesson 1

written by Bobby Botes

LET'S TALK ABOUT  
THE METHOD

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## Our Authority In Religion

John 8:32

And ye shall know the truth and the **truth** shall make you free.

Jesus says the truth will make you free

John 4:24

God is a spirit and they that worship him must worship him in spirit and in **truth**.

Jesus tells us we must worship God in spirit and in truth

2.

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# Book 1

## “Our Authority In Religion”

- We Can Know The Truth
- The Bible Has All Truth
- The Bible Is Complete

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**THE METHOD**  
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### MAP OF REVELATION

“All Truth” - GOD THE FATHER -“All Truth”



God the Son



God the Holy Spirit



Apostles



Bible



Old Testament    New Testament



# Book 1

## “Our Authority In Religion”

- The Bible is composed of two testaments.
- The Old Testament was nailed to the cross.
- We are under the New Testament.



**Are we still under the Ten Commandments?**



BACK  
to the  
BIBLE

lesson 2

written by Bobby Bates

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## The Church

Matthew 16:18

And I say also unto thee, That thou art Peter, and upon this rock I will build my church, and the gates of hell shall not prevail against it.

Who build the church? Jesus

To whom does the church belong? Jesus

Did Jesus build churches (plural) or the church (singular)?

Church

2.

LET'S TALK ABOUT  
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# Book 2 “The Church”

- Jesus Built ONE church.
- Jesus Organized His Church with elders and deacons.
  - No earthly hierarchy or government
  - Male leadership.
- Jesus Wants The church To Worship
  - Emphasize the First day of the week
  - Emphasize vocal music

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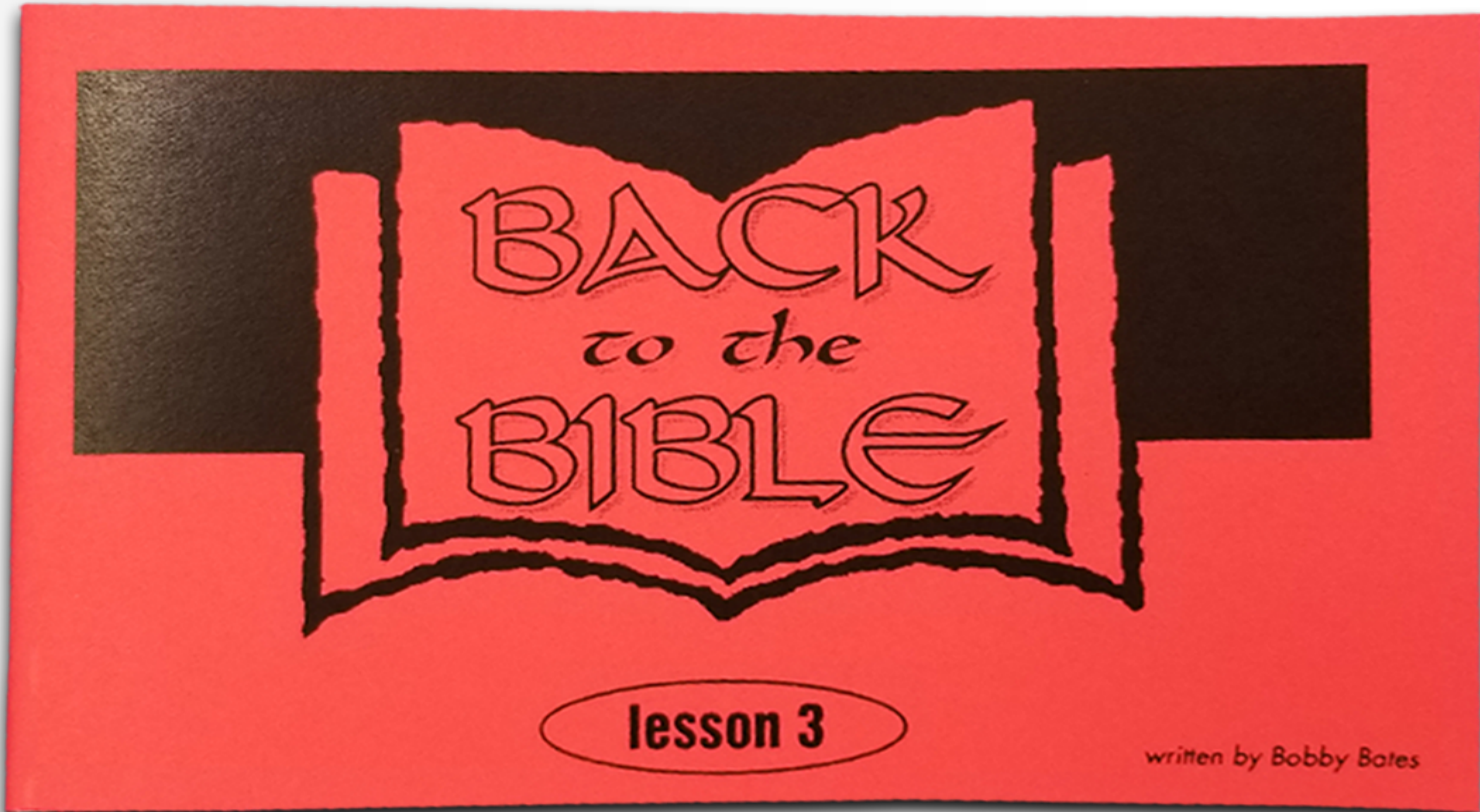
# Book 2 “The Church”

- The name of Jesus should be on His Church
- Dividing the church over religious acts and men’s names is sinful.
- We should build the church after God’s pattern.

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# You need to know...



# They still think they are saved



## Your Spiritual Condition

Isaiah 59:1-2

Behold, the LORD's hand is not shortened, that it cannot save; neither his ear heavy, that it cannot hear: But your iniquities have separated between you and your God, and your sins have hid his face from you, that he will not hear.

Your sins have hid his face from you.



2.

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# Book 3

## “Your Spiritual Condition”

- SIN
  - I am Lost (we cannot baptized saved people)
  - I need a Savior
- SALVATION
  - Stay with the book....don't skip around.
  - Look for the asterisks \* opportunities to close



# ARE YOU IN CHRIST?

FAITH – GAL 3:26

GRACE – II TIM 2:1

SALVATION – II TIM 2:10

FORGIVENESS – EPH 1:7

ALL SPIRITUAL BLESSINGS – EPH 1:3

TRUTH – ROMANS 9:1

NEW CREATURE – II COR 5:17

DIE BLESSED – REV. 14:13

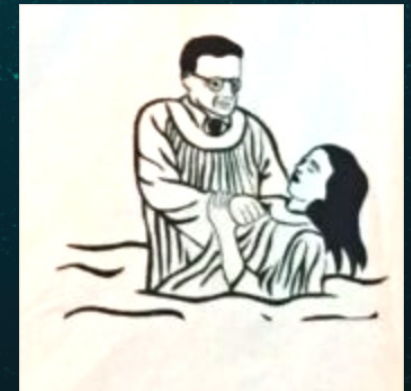
**GALATIANS 3:27**

**B** “BAPTIZED INTO  
**A** CHRIST”

**P** **ROMANS 6:1-5**

**T** “BURIED WITH  
**I** HIM BY  
**S** BAPTISM”

**M**



## God's Condition For Salvation

Romans 6:3-5

Know ye not, that so many of us as were baptized into Jesus Christ were baptized into his death? Therefore we are buried with him by baptism into death: that like as Christ was raised up from the

dead, like unto him, we also should walk in newness of life. For if we have been united with him in his death, like unto him, we shall also be united with him in his resurrection.

A person must know they are lost. We don't baptize save people.

Does the Bible describe the one baptism as a burial in water?

\_\_\_\_\_

Where do we get the benefits of the death of Jesus? \_\_\_\_\_

9.

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THE METHOD

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# The Gospel Enacted

1 Corinthians 15:3-4

Jesus the Christ  
His Death, Burial and Resurrection  
For the Sins of Man



Death



Resurrection



Burial



# The Gospel Re-enacted in Baptism

(Obeying The Gospel)

Romans 6:3-4

In Baptism  
We Repent of Sin and Die to Sin  
We are Buried in Water for the Remission of Sins  
We are Raised to Walk in a New Life



Dead to Sin



Resurrected  
to a New Life



Buried in Water



## God's Condition For Salvation

Romans 6:3-5

Know ye not, that so many of us as were baptized into Jesus Christ were baptized into his death? Therefore we are buried with him by baptism into death: that like as Christ was raised up from the dead by the glory of the Father, even so we also should walk in newness of life. For if we have been planted together in the likeness of his death, we shall be also in the likeness of his resurrection.

Does the Bible describe the one baptism as a burial in water?

Yes

Where do we get the benefits of the death of Jesus? baptism

9.

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## God's Condition For Salvation

If you are baptized the way the Bible says, could you be wrong? No

If you are NOT baptized the way the Bible says, could you be wrong? Yes

Do you want to take a chance on missing heaven? No

Do you believe Jesus Christ is the Son of God? Yes

9.

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## God's Condition For Salvation

As we have seen, Jesus commands repentance. Are you willing to start making the changes in your life that Jesus commands and to live for God? Yes

Have you been baptized in the name of Jesus Christ for remissions of sins? Yes

If you were taught you had remissions of sins BEFORE baptism, could you have been baptized for the remission of your sins? No

9.

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## God's Condition For Salvation

If you were taught you were saved BEFORE baptism, could you have been baptized to be saved?     No    

Since God describes the one baptism as a burial in water, could you have been SCRIPTURALLY baptized if water was sprinkled or poured on you?     No    

You cannot be taught the wrong thing and obey the right thing. Obedience is not an accident.

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## God's Condition For Salvation

John 14:15

If ye love me, keep my commandments.

If we really love Jesus, will we want to obey him? Yes

Do you love him? Yes

Do you want to obey him? Yes

\*Since Jesus wants you to be baptized, and now that you understand the importance of being baptized right now, wouldn't please Jesus for you to be baptized right now?

10.

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# Let's Talk About The Method



“He who has no plan, plans to fail”  
Bobby Bates

# Watch a Bible Study

## Personal EVANGELISM

DVD 1

Become a successful soul-winner for Jesus.

This five-lesson seminar will encourage and teach the viewer to effectively reach lost souls using God's Word and proven methods.

**Let's Get Motivated:** 45 min.  
This session will relay several personal accounts of conversions. It has worked and is still working.

**Let's Stay with the Message:** 27 min.  
This session focuses on the power of the Word. We must put "the Bible" back into Personal Bible Studies!

**Let's Talk About the Manner:** 34 min.  
How do you get into a Bible Study? How did Jesus, our Master Evangelist, develop such a large following? We must put "personal" back into Personal Bible Studies!

**Let's Not Argue About the Method:** 40 min.  
It's time to introduce: "Back to the Bible" and demonstrate how to use it by watching a real Bible study take place around a kitchen table.

**Let's Apply the Model:** 36 min.  
Now let's deal with difficult questions. How does this work in my world?

"...the most impactful seminar on evangelism in the history of the congregation. Every church needs to schedule it as soon as possible."

- Allen Webster  
House to House / Polishing the Pulpit



Rob Whitacre

This program was produced and distributed by  
**WORLD VIDEO BIBLE SCHOOL®**  
www.WVBS.org



<i>Personal</i> <b>EVANGELISM</b> <i>Seminar</i>	Total Run Time: 3 hr. 2 min.	© 2016
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DVD 2

### A Personal Bible Study

A reenactment of the Back to the Bible three-lesson evangelism study. This program will provide the viewer the opportunity to observe an actual study in which Rob Whitacre will use the principles he teaches in his seminar. He will deal with difficult questions and present several closings.

**Book 1** 1 hr. 23 min.  
Our Authority in Religion

**Book 2** 1 hr. 24 min.  
The Church

**Book 3** 1 hr. 46 min.  
Your Spiritual Condition



This program was recorded by  
**GOSPEL BROADCASTING NETWORK**  
www.GBNTV.org



<i>Personal</i> <b>BIBLE STUDY</b>	Total Run Time: 4 hr. 40 min.	© 2017
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2  
DISC  
SET



## Personal EVANGELISM

Rob Whitacre



"Rob Whitacre's series is the best I've heard..."

- Allen Webster  
House to House / Polishing the Pulpit

Personal EVANGELISM

Rob Whitacre





# School of EVANGELISM

TRAINING THE SAVED TO TEACH THE LOST

# CONTACT ME

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