A photograph of two men in suits sitting at a desk in a library. The man on the left is looking at an open book. The man on the right is looking at a document and writing with a pen. The background is filled with bookshelves. A large teal arrow graphic points from the top right towards the bottom left, partially overlapping the image.

LESSON 2

LET'S STAY WITH THE MESSAGE

PERSONAL EVANGELISM SEMINAR

“Does this church just teach the Gospel?”



**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

Today, Richard and Daisy
are faithful members
of the Willette
church of Christ.



**LET'S STAY WITH
THE MESSAGE**
PERSONAL EVANGELISM SEMINAR

I am convinced that the biggest mistake we are making in personal evangelism is the lack of personal BIBLE study.



**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

We are facing an evangelistic crisis. A generation has risen who has never seen their father or mother have a Bible study.



**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

Too many believe we can solve our problems with programs/ministries.



What about the EVANGELISM program?

**LET'S STAY WITH
THE MESSAGE**
PERSONAL EVANGELISM SEMINAR

Inward focus instead of
an outward faith

How many Bible studies
have you had in the past
5 years?



**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

How many **ORGANIZED**
Bible studies have you
had in the past 5 years?



**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

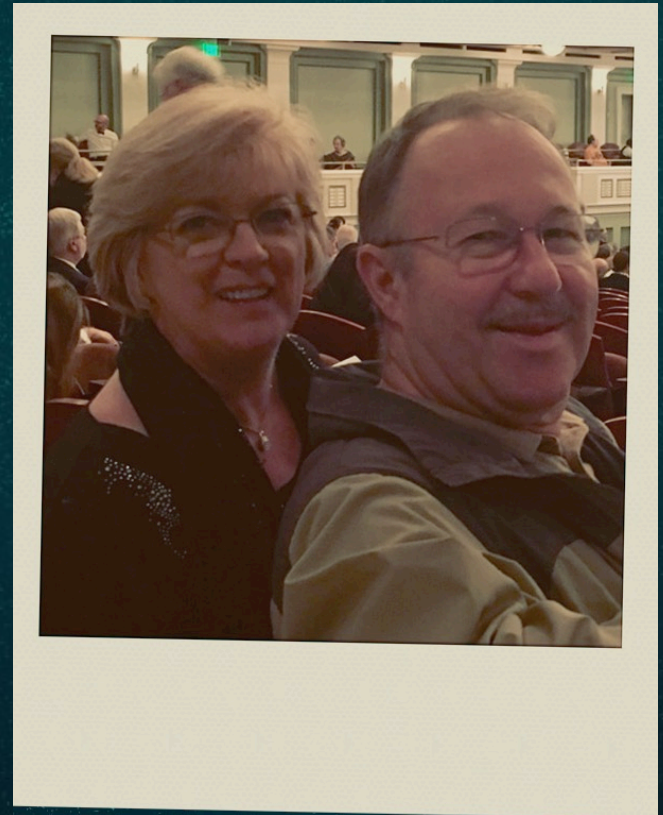
It's time we "Put the
BIBLE
back into personal Bible study."



**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

Soul Winning Strategy:
DEFER DON'T DEBATE



**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

Soul Winning Strategy: Defer don't Debate

Don't chase rabbits!



**LET'S STAY WITH
THE MESSAGE**
PERSONAL EVANGELISM SEMINAR

Soul Winning Strategy: Defer don't Debate



We defer their questions,
not because we don't
want to answer,
but because they
are not asking
the right questions,
or they are not ready.



**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

Soul Winning Strategy: Defer don't Debate



John 16:12

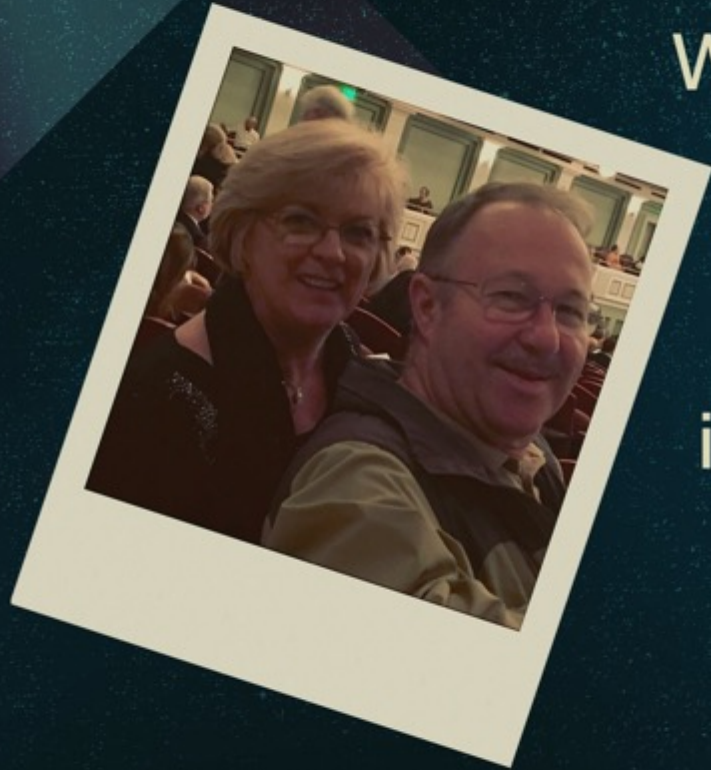
"I have yet many things
to say unto you,
but ye cannot
bear them now."



**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

Soul Winning Strategy: Defer don't Debate



Why don't you believe
in music?

Why do you believe
in using instruments?



**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

Soul Winning Strategy: Defer don't Debate

Luke 10:25

"And, behold, a
CERTAIN LAWYER
stood up, and tempted
him, saying, Master,
what shall I do to
inherit eternal life?"



LET'S STAY WITH
THE MESSAGE

PERSONAL EVANGELISM SEMINAR

Soul Winning Strategy: Defer don't Debate



I was more interested in winning the argument than winning the soul.



**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

Souls Winning Strategy: Defer Don't Debate

Matthew 21:23-27

And when he came into the temple, the chief priests and the elders of the people came unto him as he was teaching, and said, By what authority doest thou these things? And who gave thee this authority?"



**LET'S STAY WITH
THE MESSAGE**
PERSONAL EVANGELISM SEMINAR

Soul Winning Strategy: Defer don't Debate

Matthew 21:23-27
and Jesus answered and
said unto them, **I ALSO WILL
ASK YOU ONE THING**, which
if ye tell me, I in like wise
will tell you by what
authority I do these things.
The baptism of John,
whence was it?
from heaven, or of men?
And they reasoned with
themselves, saying, If we
shall say, From heaven;
he will say unto us, Why did
ye not then believe him?



**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

Soul Winning Strategy: Defer don't Debate

Matthew 21:23-27

But if we shall say,
Of men; we fear the people;
for all hold John as a prophet.
And they answered Jesus,
and said, We cannot tell.
And he said unto them,
Neither tell I you by what
authority I do these things."



**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

Soul Winning Strategy: Defer don't Debate

Mark 10:17

"And when he was gone forth into the way, there came one running, and kneeled to him, and asked him, Good Master, what shall I do that I may inherit eternal life? And Jesus said unto him, Why callest thou me good?"



**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

Soul Winning Strategy:
SHOW DON'T TELL



**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

Soul Winning Strategy: Show don't Tell



Do you believe
the churches of Christ are the
only ones going to Heaven?

This is a great question,
may I **SHOW** you the answer?

LET'S STAY WITH
THE MESSAGE

PERSONAL EVANGELISM SEMINAR

Soul Winning Strategy: Show don't Tell

Luke 10:25-26



“And, behold, a certain lawyer stood up, and tempted him, saying, Master, what shall I do to inherit eternal life? He said unto him, What is **WRITTEN** in the **LAW**? how **READEST** thou?”

**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

Soul Winning Strategy: Show don't Tell

Romans 1:16

“For I am not ashamed of the gospel of Christ: for it is the power of God unto salvation to every one that believeth; to the Jew first, and also to the Greek.”



**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

Soul Winning Strategy: Show don't Tell



**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

Soul Winning Strategy: Show don't Tell



“Do you really want to know. . .for if you know what I know, you will do what I did.”

**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

Soul Winning Strategy: Show don't Tell

Psalm 119:104

“Through thy precepts
I gain understanding
therefore I hate every
false way.”



**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

Soul Winning Strategy: Show don't Tell

Colossians 3:16-17

“Let the word of Christ dwell in you richly in all wisdom; teaching and admonishing one another in psalms and hymns and spiritual songs, singing with grace in your hearts to the Lord. And whatsoever ye do in word or deed, do all in the name of the Lord Jesus, giving thanks to God and the Father by him.”



**LET'S STAY WITH
THE MESSAGE**
PERSONAL EVANGELISM SEMINAR

Soul Winning Strategy: PLANT DON'T PICK



LET'S STAY WITH
THE MESSAGE

PERSONAL EVANGELISM SEMINAR

Soul Winning Strategy: Plant don't Pick

Luke 8:15

"But that on the good ground are they, which in an honest and good heart, having heard the word, keep *it*, and bring forth fruit with patience."

"Rob, people keep asking me why I left.

They even come to my work. I don't know what to say."



LET'S STAY WITH
THE MESSAGE

PERSONAL EVANGELISM SEMINAR

Jesus was not in the
picking business.

Luke 10:25, 29

"And, behold, a certain
lawyer stood up, and
TEMPTED HIM. . . But he,
willing to
JUSTIFY HIMSELF
said unto Jesus, And
who is my neighbor?"



**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

Soul Winning Strategy: Plant don't Pick

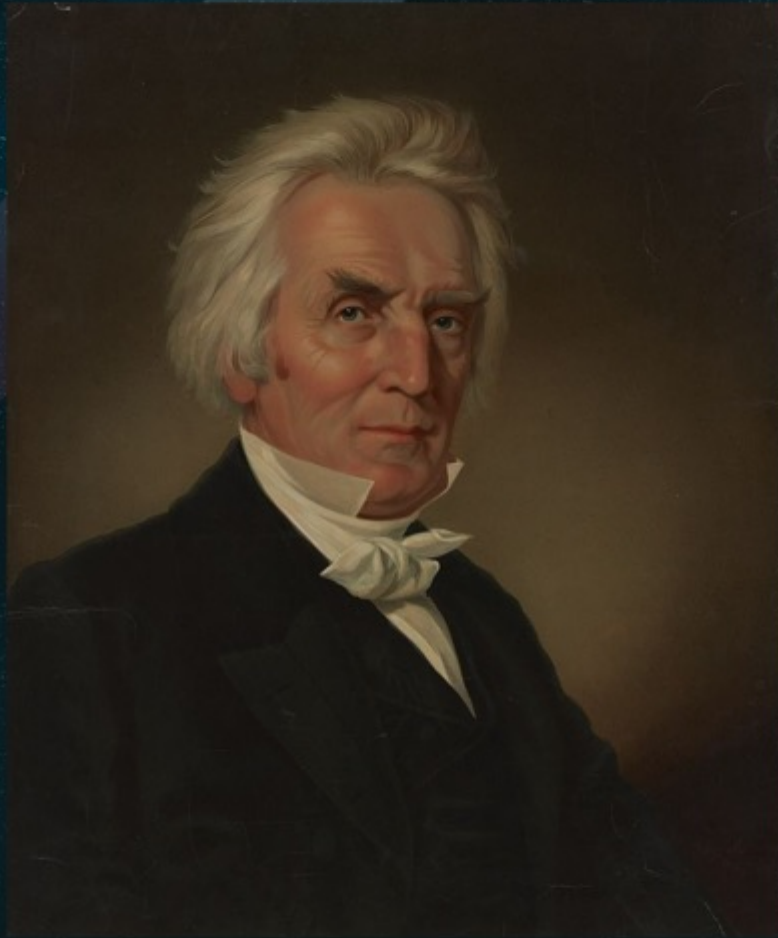
Jesus was not in the
picking business.



**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

A Soul Winning Strategy Plant don't Pick



“Here comes that
Campbell-ite preacher.”

“Would you like to come
to our home for a dinner
and Bible study?”

**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

Soul Winning Strategy: Plant don't Pick

Acts 13:46

“Then Paul and Barnabas waxed bold, and said, It was necessary that the word of God should first have been spoken to you: but seeing YE PUT IT FROM YOU, AND JUDGE YOURSELVES UNWORTHY OF EVERLASTING LIFE, lo, we turn to the Gentiles.”



**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

Soul Winning Strategy: Plant don't Pick

The Scriptures divide the
honest heart from the
deceptive heart.



**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

Let's Stay with the Message

Defer don't Debate

Show don't Tell

Plant don't Pick



**LET'S STAY WITH
THE MESSAGE**
PERSONAL EVANGELISM SEMINAR

Conversational Evangelism



“My preacher is discouraging organized Bible studies and wants us to take more of a conversational approach.”

**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR

Let's Stay with the Message

Psalm 19:7

“The law of the LORD is perfect, converting the soul: the testimony of the LORD is sure, making wise the simple.”



**LET'S STAY WITH
THE MESSAGE**
PERSONAL EVANGELISM SEMINAR



I had little interest in church during my teenage years. It was not until I joined the Navy at the age of 19 that I realized something was missing in my life. I began my search for the church in the Bible.

After visiting different denominations I finally decided to visit the church of Christ where I was based at the US Naval Air Station in Patuxent River, Maryland.

**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR



At the same time I was unaware that my brother Terry, who I had very little contact with, was pursuing the ministry in the church of Christ.

One Sunday morning I decided to take a taxi to the nearby church of Christ in Lexington Park, Maryland. I was immediately surrounded as they showered me with attention. They insisted on taking me out to eat and returning me to the base.

**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR



They provided transportation to services from that time forward. I did not know anything about the church and partook in communion with everyone else.

Soon after attending the church a young fellow sailor visited with me. He became aware I was not baptized and discouraged me from taking communion.

The members continued to be hospitable and taking me into their homes.

**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR



It was not long before the minister, Frank Starling had me in his home for a Bible study.

I believe it was the Jule Miller film strips that we studied. It became evident I was in the right place according to what the Bible teaches about salvation and the church. I was baptized soon after the study was completed on May 16, 1965.

**LET'S STAY WITH
THE MESSAGE**

PERSONAL EVANGELISM SEMINAR



NAME:
Gerry Whitacre

LET'S STAY WITH
THE MESSAGE

PERSONAL EVANGELISM SEMINAR



NAME:
Gerry Whitacre

My
Father

LET'S STAY WITH
THE MESSAGE

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School of EVANGELISM

TRAINING THE SAVED TO TEACH THE LOST

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